



A nonprofit 501(c)(3) nonprofit organization dedicated to growing community like yours, and proud home of the Super Fair

## Lancaster County Agricultural Society, Inc.

A Nebraska 501(c)(3) non-profit corporation and quasi-governmental organization created under Nebraska law in 1870 to promote agriculture, youth, and community through management of Lancaster's county fairgrounds and organizing the annual Lancaster county fair

# PUBLIC AGENDA Board of Directors Monthly Meeting

Thursday, April 18, 2024 – 7:30 pm (note seasonal later start time)

## **Sandhills Global Event Center** 4100 N. 84<sup>th</sup> Street, Lincoln NE 68507

#### Lancaster Room - Currency Pavilion Meeting Center

Free parking at doors of Meeting Center "green awnings" entrance on N side of fairgrounds

- Call the meeting to order after confirm proof of due notice of meeting in Lincoln Journal Star and copy of NE Open Meetings Act available in meeting room
- 2. Roll Call
- 3. Approval of minutes from March meeting
- 4. Officer Reports
  - President (Ronnau), Vice President (Dowding), Secretary (Cooper), Treasurer (Rutt)
- 5. Committee Reports as relevant:
  - NHSFR Rodeo (Hagan) Kaiser visits
  - Fund Development (Cusick-Rawlinson) Give to Lincoln Day
  - Others TBD: Personnel (Ronnau), Strategic Planning (Cusick-Rawlinson), Premium Auction (Open), Grievance (Cooper)
- 6. Nebraska Extension in Lancaster County Update (Karen Wobig, Unit Leader and/or Tracy Anderson, 4-H Youth Development Extension Educator & team)

- 7. Communication from the public (5-minute limit per person)
- 8. 2024 Fair Update N. Dowding
  - Copies of Fair Book
  - Updated Grandstand Final Schedule
    - o Added Bush Pullers Awaiting Contract
    - o Added 2<sup>nd</sup> night of Bull Riding Tour
    - Next: Sponsors for Bucking Shoots
  - Free Music Series
    - All band contracts signed
    - o Marketing meeting with Hispanic Fest Monday 4/22 now 10 hrs.
    - o Collaborating on giveaways, social media and promotions
  - Expanding Wiener Dog Races
    - o Moving to TractorHouse Pavilion
    - o Possibly add Corgi Races
  - Vendor/Nonprofit Orgs Invites to display
    - o Email/social/calls to New and Past Vendors / Nonprofit Orgs
    - o Options: Food 4/6/10 days, FR8Star Pavilion 4 days, Outdoor 10 days
    - o Sara getting referrals from Paula P/Phil E others
    - Board ideas on educational displays/activities/orgs?
  - Other contracts signed since last meeting
    - Hedrick's Racing Pigs and NoWear BMX
- 9. Operations Director Report (Bohaty)
  - SRG \$10M Fairgrounds Infrastructure Modernization Update
    - Updates: 84th Street digital sign repair, Office addition
    - > Other Board questions/input on project list sent
  - Operational Key Updates
    - > FY25 Pricing Update
    - Launch Non-Event Camping: software, operational updates
    - Staffing: F&B Manager status

### 10. Executive Session

- Board input on long-term pouring rights agreement negotiations (Eric Smallwood, APEX Marketing & Amy Dickerson, Managing Director)
- 11. Any board action on Pouring Rights Agreement
- 12. Financial Report (Harrison by online)
  - Accept Financials:
    - 1. P&L, Balance Sheet –March & YTD March
  - For Information:
    - 1. AR & AP March
    - 2. Budget YTD to March
    - 3. P&L By Class Details YTD to March
    - 4. Reserve Fund Balance March 31, 2024
    - 5. \$10M State Shovel Ready Grant—Budget & Matching Funds Update

Financial Report, continued

- For Approval:
  - 1. Checks March
  - 2. State Shovel Ready Grant (SRG) Draw Request
    - CBS Signs Gate entrances
    - Other TBD (final draw request will be emailed)
- 13. Managing Director Report (Dickerson)
  - Marketing Manager Gina Nathan started last week
    - First focuses: Fair, Non-Event Camping campaigns
  - Grant Applications
    - > \$15 million grants submitted to Sen. Fischer, Rep. Flood for Pavilion 5
      - Support letters
      - Starting to work on matching fund sources—public & private
    - Sunderland grant ready to finalize
  - City/County Budget Season
  - Hiring: recruiting Sponsorship Manager—send Amy contacts/ideas
    - Amy covering meanwhile e.g. key fair sponsors, key annual renewals
  - Naming
    - Addendum signed with final signage list
    - Final signs goal to finish by May
    - > Update on Ag Society signs—Ag Society Hall, driveways
- 14. Approval to move December Annual & Monthly Board Meetings including annual board election from December 12, 2024 to December 19, 2024
  - o Due to NE Ag Expo last day of show is December 12, 2024
  - o Note: National Volleyball championship Dec 14-17
- 15. Other business
- 16. Adjournment

Next meeting scheduled for: May 16, 2024 at 7:30pm See SandhillsGlobalEventCenter.org → Public Notices link on bottom of page